



### Debra Lopez Spence Appointed Vice President, Scotia Insurance Sales and Service



**[Feb, 2018]** Scotiabank, is pleased to announce the appointment of Debra Lopez Spence to the position of Vice President Insurance Sales and Service, effective February 5, 2018. In this position Debra will be accountable for the development and successful deployment of sales and service strategies that support our mission of making customers financially better off. Debra will also lead the development of a high-performing advisory-based sales force.

Relationship-focused and committed to excellence, Debra has over 20 years of experience in Business Coaching, General Management and Sales Leadership in Jamaica, New Zealand and Australia. Previously she spent five years with Scotiabank starting as Centre Director, Scotia Private Client Group and was subsequently appointed to Vice President Small and Medium Enterprises. Most recently she spent two years as a Certified Business Coach with ActionCOACH providing coaching, mentorship and training to business owners and their teams.

Lopez-Spence holds an MBA from Florida International University and a BSc, with honours, in Economics and Finance from Barry University. She also serves on the Boards of the Jamaica Library Service and the Jamaica Boxing Board.

#### **About Scotia Group Jamaica Limited (SGJL)**

Scotiabank has been in Jamaica since 1889 and is the premier financial institution in the country with just over 2,000 employees and 35 Branches Island wide. SGJL is a subsidiary of Scotiabank (Canada) and offers a diverse range of products and services including personal, commercial, and small business banking, wealth management, insurance, and mortgages. SGJL is an award winning institution having been named on numerous occasions as the Bank of the Year and Best Bank in Jamaica by international financial

Contact: **Hope McMillan-Canaan** | Public and Corporate Affairs Manager | **Scotiabank**  
[hope.mcmillan-canaan@scotiabank.com](mailto:hope.mcmillan-canaan@scotiabank.com) | T. 932-0366 M. 321-0003

**PRESS RELEASE**

publications – the Banker, Latin Finance, Euromoney, and Global Finance magazines. SGJL has JMD\$491-billion in assets (as at October 2017). For more information please visit [www.scotiabank.com/jm](http://www.scotiabank.com/jm).

*Contact:* **Hope McMillan-Canaan** | Public and Corporate Affairs Manager | **Scotiabank**  
[hope.mcmillan-canaan@scotiabank.com](mailto:hope.mcmillan-canaan@scotiabank.com) | T. 932-0366 M. 321-0003